



# Dividend Acceleration

**Equity Strategy** 

Sep 2024



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# Christmas Dividend Acceleration Strategy (XDIVA)





Exposure to: companies with consistent growth in earnings and dividend payments.

The strategy seeks to deliver long-term capital appreciation and growing dividend income by investing in U.S. equities.

While maintaining significant exposure to Utilities sector, the portfolio also diversifies into the Consumer Staples, Industrials, Real Estate, and Private Credit sectors.

The portfolio is actively managed and typically consists of 15 to 25 dividend-paying stocks, with an emphasis on high-quality, financially sound companies. Exchange-traded funds (ETFs) may also be utilized to enhance diversification, improve yield, or serve as hedges.

Client portfolios are structured using a separately managed account (SMA) scheme.

# Expectation



3-4%

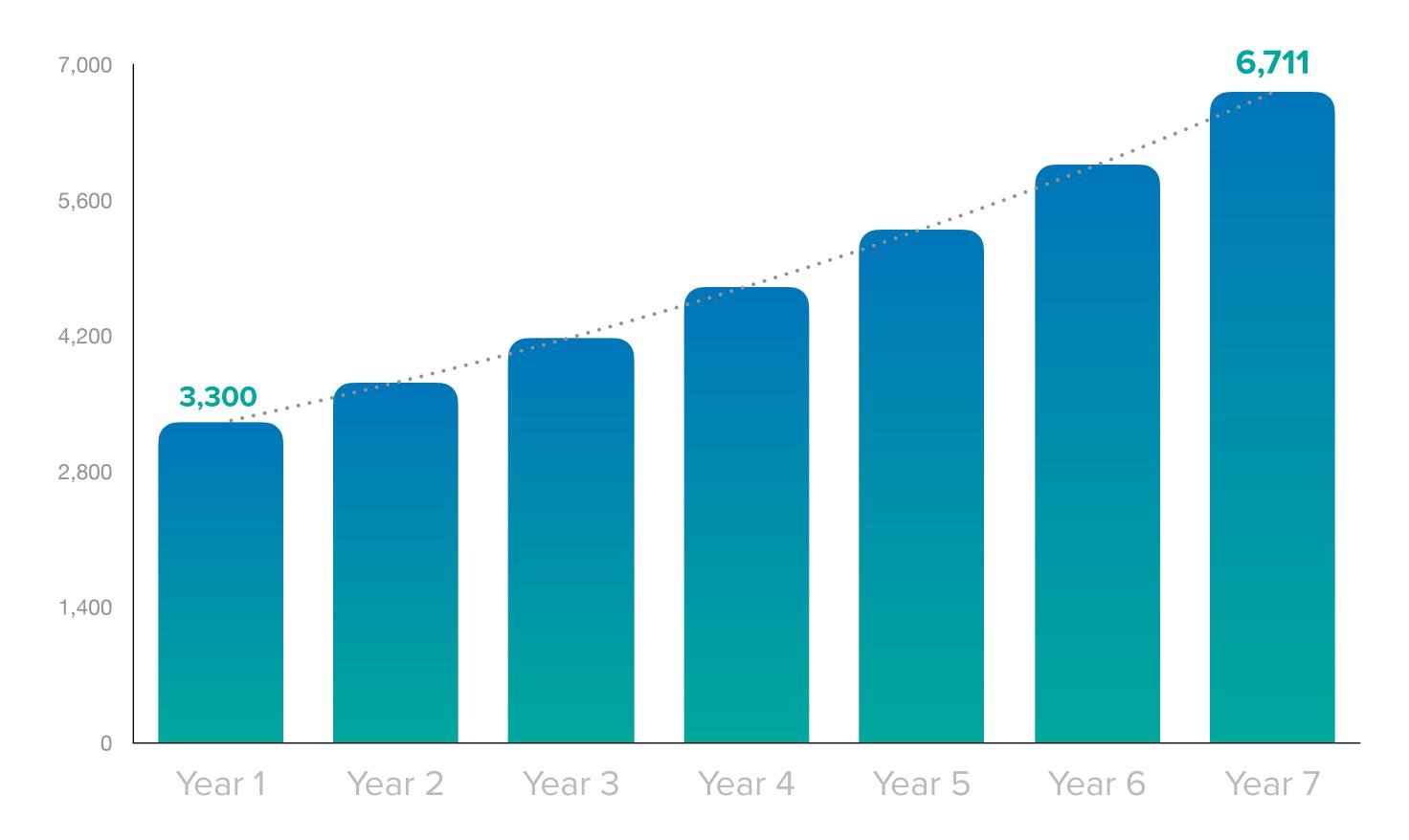
expected yield of the portfolio

10-12%

expected annual growth of earnings / dividends

#### Portfolio Income Projection with \$100k initial investment

assuming reinvestment of dividends, net of management fees

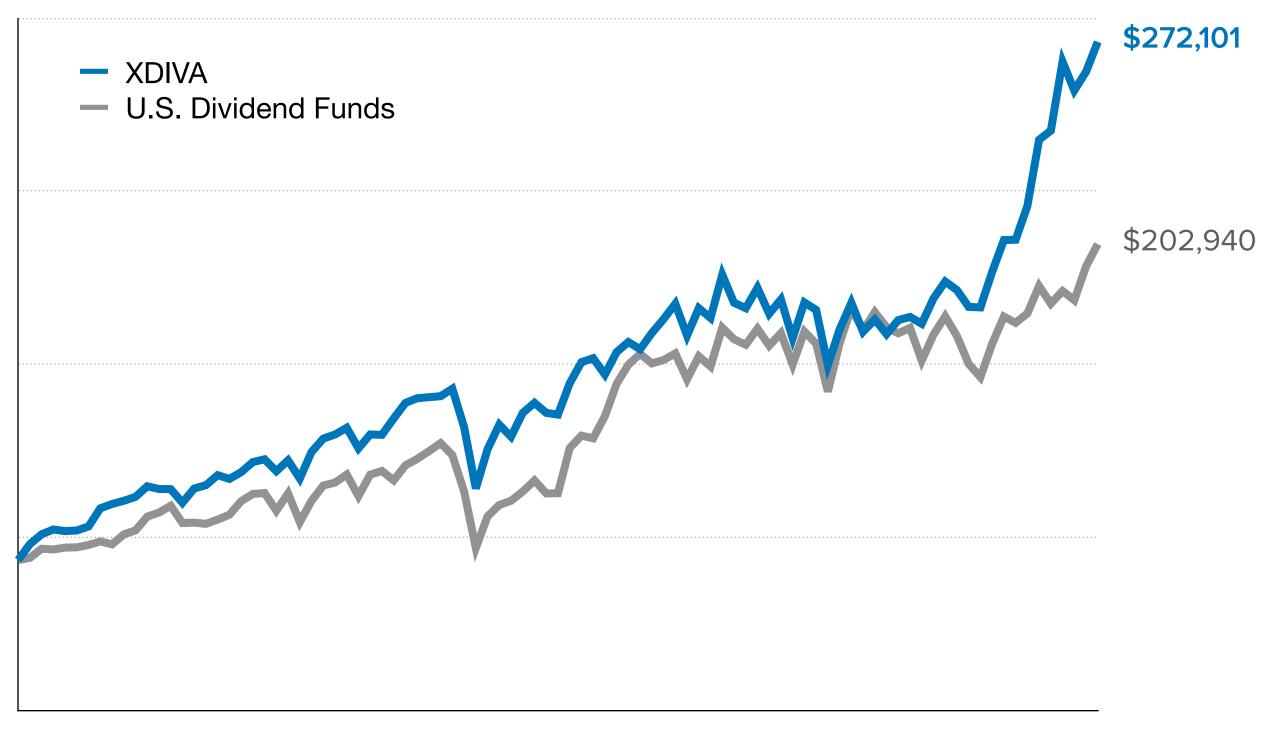


## Returns



## Backtesting

#### Results of \$100k investment



Dec 31, 2016 Aug 31, 2024

Actual Result, Sep 2024

2.89% XDIVA

1.44%

U.S. Dividend Funds average













## Utilities: Powering the U.S. Future Trends



Rapid Al Proliferation

45 TWh

Al Datacenter electricity needs by 2030, or 9% of national consumption.

Electrification Everywhere

800%

Cumulative growth of electric vehicles sales over the past 8 years.

149%

Cumulative growth of smart-home revenues over the past 5 years.

Re-shoring Tailwinds

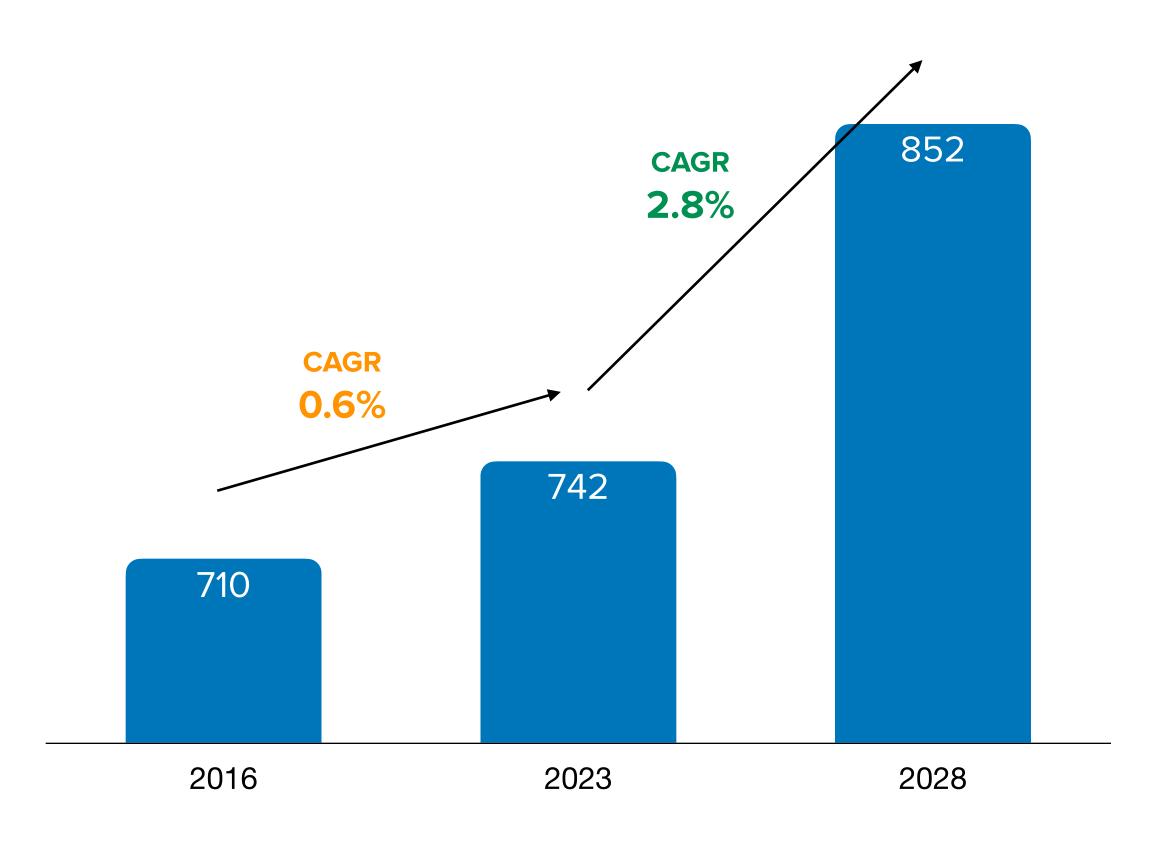
\$166 billions

The value of new factories built in the U.S. per month in 2023 because of re-shoring policies. As these factories become operational, they demand more electricity.

# US Power Capacity is Falling Behind

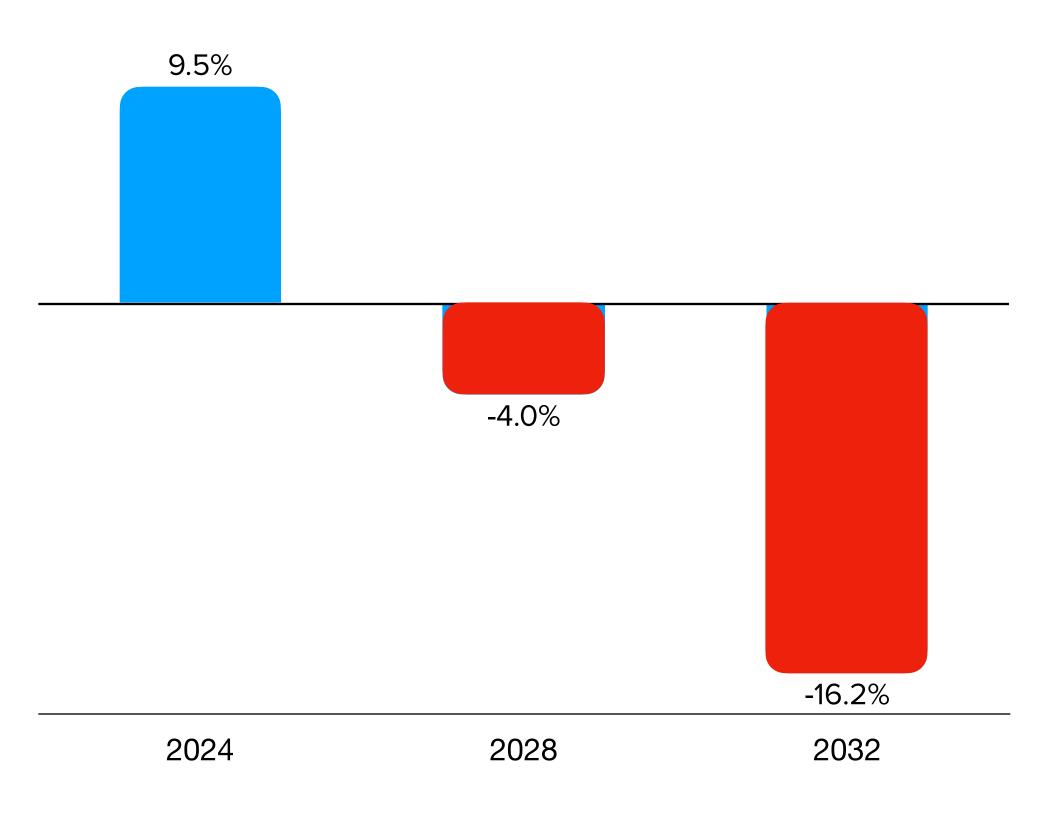


#### **Electricity Capacity Demand (GW) Accelerates**



Peak hourly electricity demand in the Lower 48 States.
2016 & 2023 data from U.S. Energy Information Administration (EIA).
2028 estimated data from North American Electric Reliability Corporation (NERC).

#### Capacity Margin Surplus Under Pressure



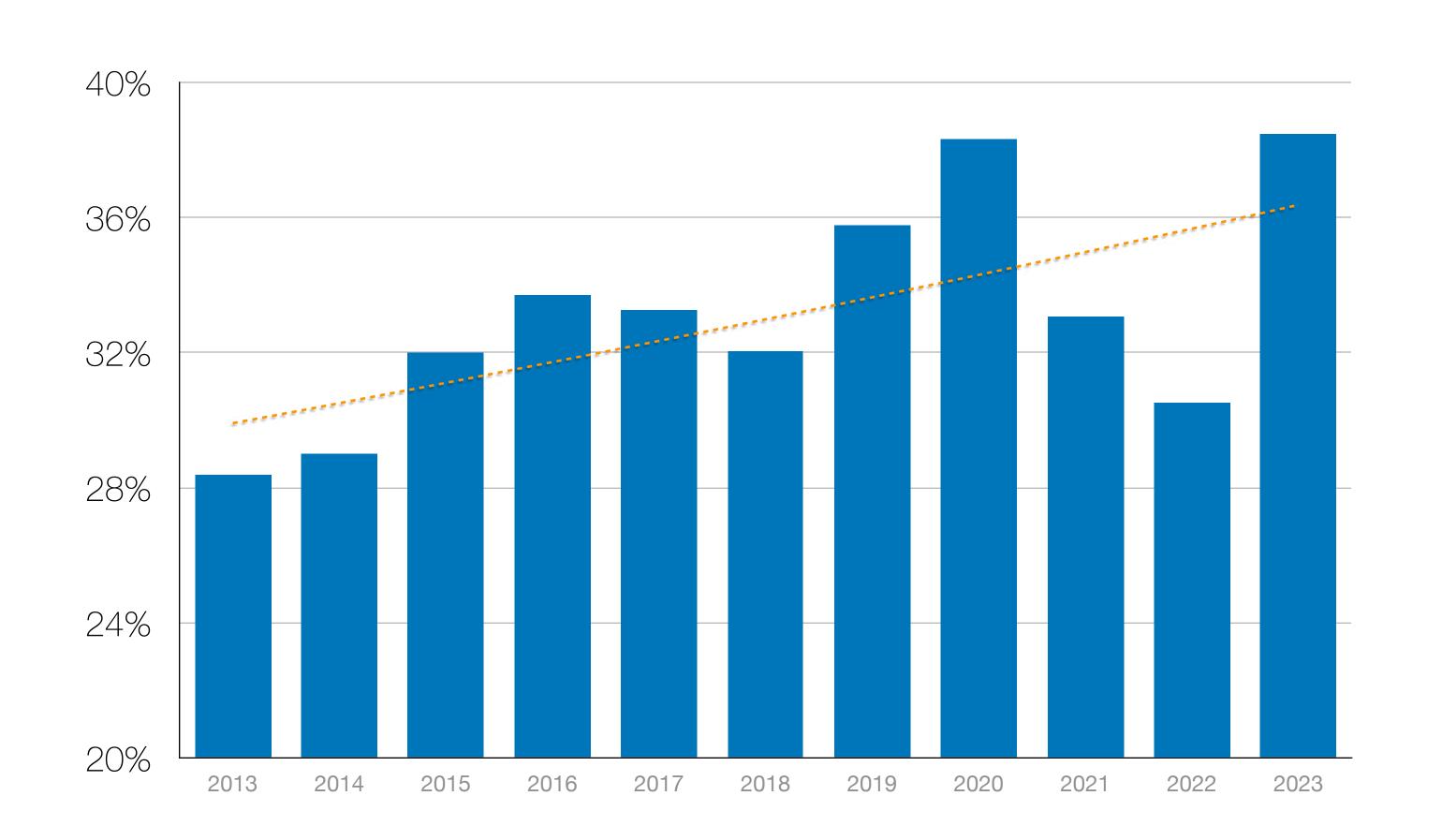
Capacity Margin Surplus (Shortfall) in MISO area: Arkansas, Illinois, Indiana, Iowa, Kentucky, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Montana, North Dakota, South Dakota, part of Texas, Wisconsin. Capacity Margin is used to assess the adequacy of future electricity supply and to plan demand management programs accordingly.

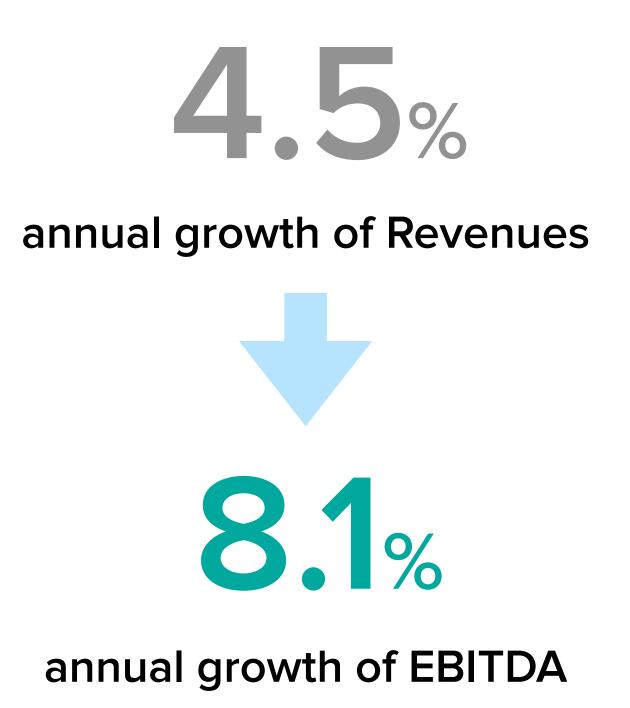
Data from NERC.

# Profit Grows Significantly Faster than Revenues



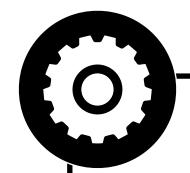
### Average EBITDA Margin of Top 30 U.S. Utilities Companies





## **Exposure to Other Thriving Sectors**





## **Industrials & Transportation**

Exposure to the industrialized America

- Re-shoring and near-shoring super trends
- Overlooked sector that is steadily growing



#### **Real Estate Investment Trusts**

Exposure to property market in an efficient way

- Stable income + long term growth
- Liquid and diversified sub-sectors



## **Consumer Staples**

Exposure to diversified, predictable earnings

- Spending culture accelerates post-crisis recovery
- Established companies offer stability while new entrants offer superior growth



#### **Private Credit**

Exposure to the U.S. thriving entrepreneurship

- 8-12% annual dividend yield
- Disintermediation of bank lending fuels growth
- \$2 trillion market size, growing 17% p.a.



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## Our Other Strategy





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